SERVER SIDE TRACKING VIA GTM



BY HIMANSHU SHARMA FOUNDER OF OPTIMIZESMART.COM



Server Side Tracking via GTM

Written by Himanshu Sharma, Founder of Optimize Smart

© Copyright 2023 Optimize Smart. All rights reserved.

No part of this publication can be reproduced or transmitted in any form or by any means, mechanical or electronic including photocopying and recording or by any information storage and retrieval system, without permission in writing from the author (except by a reviewer, who may quote brief passages and/or show brief video clips in a review).

Disclaimer: Great efforts have been made to ensure the accuracy, timeliness and completeness of the contents (written text, graphics) provided in this book. However neither the author nor Optimize Smart make any guarantee /warranty of accuracy, timeliness and completeness of the information provided in this book or any website this book links out to. No warranty/guarantee may be created or extended by a sales representative or written sales materials. Similarly neither the author nor Optimize Smart make any guarantee/warranty that the websites linked to this book are free from viruses, adware or other malicious programs. Websites listed in this book may have changed or disappeared between when this book was written and when it is read. Neither the author nor Optimize Smart will be liable for any losses or damages (including but not limited to: commercial, special, incidental, consequential damages) arising from the use of the contents in this book. This book is for information purposes only. The advice and strategies contained herein may not be suitable for every situation. If professional assistance is required, the services of a competent consultant/agency should be sought. The fact that an organization or website is referred to in this book, as a citation and/or potential source of further information does not mean that the author or Optimize Smart endorses the information the organization or website may provide and/or recommendations it may make.



About the author

- Founder, OptimizeSmart.com
- Over 15 years of experience in digital analytics and marketing
- Author of four best-selling books on digital analytics and conversion optimization
- Nominated for Digital Analytics Association Awards for Excellence



- Runs one of the most popular blogs in the world on digital analytics
- Consultant to countless small and big businesses over the decade

Website: <u>https//www.optimizesmart.com</u>

LinkedIn: https://www.linkedin.com/in/analyticsnerd

Facebook: https://www.facebook.com/optimizesmart





Following are our most downloaded ebooks for career advancement:

#1 Sales and ROI Accelerator (150+ pages)

WHAT'S INSIDE: My step-by-step blueprint for generating record sales and ROI by leveraging analytics data.

#2 Set Up Your Google Analytics 4 (GA4) Account Correctly And Fast (70 pages)

WHAT'S INSIDE: Learn to set up your GA4 account correctly and fast using this 62 points checklist.

FAQ: Do you show "How" to do each item on the checklist? If so, with screenshots?

Yes. There are links to the articles with detailed step by step instructions.

FAQ: Does this ebook cover GTM too?

Yes.

#3 Google Tag Manager Data Layers (100+ pages)

WHAT'S INSIDE: My step-by-step blueprint for getting started with data layers. Get the only ebook on GTM data layers ever published. Learn the JavaScript behind it.



#4 Learn to Read E-Commerce Reports in Google Analytics (100+ pages)

WHAT'S INSIDE: My step-by-step guide to reading both standard and enhanced e-commerce reports in Google Analytics. E-commerce reports are the most valuable reports in Google Analytics.

#5 Do you want better skills in digital analytics and marketing? If yes, then register for the free training:

Here's what we're going to cover...

- 1. Why digital analytics is the key to online business success.
- 2. The number 1 reason why most marketers are not able to scale their advertising and maximize sales.
- 3. Why Google and Facebook ads don't work for most businesses & how to make them work.
- 4. Why you won't get any competitive advantage in the marketplace just by knowing Google Analytics.
- 5. The number 1 reason why conversion optimization is not working for your business.
- 6. How to advertise on any marketing platform for FREE with an unlimited budget.
- How to learn and master digital analytics and conversion optimization in record time.



Get helpful tips on a daily basis

If you are the type of person who finds it helpful to receive short tips on building your website traffic, improving conversions, fixing attribution issues and learning about analytics in general, then follow me on LinkedIn. I post a few short tips each day.

Click here and follow me on LinkedIn

Why use Server Side Tracking?

You probably know that an increasing number of users are now using ad blockers. And browsers continue to restrict access to more and more users' data.

All of these tracking restrictions are creating big data gaps on the conversion paths and making it very difficult to understand customers' purchase journeys and advertise profitably.

So how do you track users' data then?

Is this the end of website tracking as we know it?

No.

It is actually the dawn of new and more powerful tracking called '**server-side tracking**'. You need to switch from client-side to server-side tagging.

You move all your tracking pixels to the server-side. Whether it is Google Analytics, or GA4 or Google ads. Copyright Optimize Smart 2023



You run all tracking scripts from your web server instead of the client-side. You can then make third-party cookies, first-party. You can then prevent at least some of your data from being blocked by web browsers and ad blockers.

When it comes to tracking websites, or mobile apps, we generally use client-side tracking which is commonly achieved through tags in Google Tag Manager (aka GTM).

This method involves setting up a tag that collects data from the browser (client) and directly sends it to the individual data services like Google Analytics, Google Ads and Facebook.

What is GTM server-side tagging?

Server-side tagging is a new way to use Google Tag Manager (GTM) in Google's cloud environment.

It has its own benefits such as reduced page load time, better security, and better control over the data that you send to Google Analytics and third-party tools.

Like the normal Google Tag Manager container, which resides in a client-side environment, the server-side container resides in the Google cloud environment.

A server-side container also uses the same concepts, like tags, triggers and variables, which you have used earlier.

A server-side container acts like a proxy in-cloud environment that you own.



Instead of sending hits directly to the endpoint server (like in client-side GTM), you send hits to a server-side GTM container and then to the endpoint server which collects the data.

A typical client-side GTM container looks like below.



As you can see from the image above, whenever a server request is made by a user with different devices, the Google Tag Manager configuration without server-side tagging depends on a container in the website to send hits data to various third-party collection servers.



But in the case of server-side tagging, the Tag Manager configuration runs in a cloud environment and thus does not affect the website or application performance by having multiple scripts running on the devices.

Let's see the below image for the detailed working of the server-side tagging container.



As you can see from the above image, the server-side container runs in the Google cloud platform owned by the customer and only the customer has access to the data which is being sent to third-party tools.

You have complete control over the data on how it's being routed to the third-party tool.



How server-side tagging works

Let me explain the process of how server-side tagging works in a step-by-step method.

Step 1: When a user visits your website, a pageview request is made to the web server through a server request.



Step 2: At the same time, the client-side GTM container fires a 'web tag' that acts as an adapter between the scripts running on a user's device and your server container. It takes the required measurement data from the user's device and sends it to the client in the server-side container.

OptimizeSmart.com



Note: We are still using the client-side GTM container but in this case instead of directly sending data to third-party tools like Google Analytics, Google Ads, and Facebook, it sends data to the client in the server-side container of GTM.

Step 3: The client in the server-side container is the type of adapter that receives measurement data from 'web tag', processes that data into one or more events and packages up the final data to send back to the requester.





Step 4: Now in the server-side container you can create multiple tags based on the requirements and then send them to the final third-party tools.





How much does server-side tagging cost?

Google recommends that you run at least 3 instances of App Engine on the Google Cloud Platform. The cost per server instance is around US \$40 per month.

So for 3 server instances, it would cost you around \$120 per month or \$1440 per year. If you run a very high traffic website, you may need more than three server instances.

So if you need say 6 servers then it would cost you around \$240 per month or \$2880 per year. And here is the bummer. We are only getting started.

This is just the computation cost and like the bare minimum, you can expect to spend each month.

The actual cost would depend upon network egress (all outgoing HTTP traffic from your server endpoint) and logging.

I tested server-side tagging on my website for a month and it cost me \$250.

What that means, if I start using it full time, I am looking at a bill of around \$3k per year. And this is assuming that the website traffic doesn't increase over time.

Because the more traffic your websites get, the more third party tags you send data to, the more you will pay.

When you are using server-side tagging, you have to be very careful not to collect



unnecessary data.

How to set up server-side tagging via GTM

To use server-side tagging, you need to create a new Tag Manager server container.

Follow the below steps to create it:

Creating a server-side GTM container

Step 1: Navigate to your Google Tag Manager account and click on the '+' button to create a container.



Step 2: Give your container a descriptive name, select 'Server' from the available target platforms and then click on 'Create'.



← Create Container

Container r	name
My Serv	ver Container
Target plat	form
	Web For use on desktop and mobile web pages
85	iOS For use in iOS apps
0	Android For use in Android apps
6	AMP For use in Accelerated Mobile Pages
0	Server For server-side instrumentation and measurement
Creat	Cancel

Step 3: Once you click on 'Create' a pop-up will come like the one below asking you to provide the container with a tagging server (Google Cloud App Engine Standard Instance).



Install Google Tag Manager

Set up your tagging server

To get started follow one of the guides below to set up your tagging server.

$oldsymbol{O}$	Automatically provision tagging server			
	Use a guided flow to provision a server on Google Cloud Platform. Learn More			
	Automatically provision tagging server			
0	Manually provision tagging server			
	Follow the instructions in the User Guide to manually create a server.			

Close

You have two options to select from – 'Automatically provision tagging server' and 'Manually provision tagging server'.

If you are new to the Google Cloud Platform you can select the first option where you will need to create a billing account providing your financial details and Google will automatically create a tagging server for you.



<u> </u>		
Create	tagging	server

Use this flow to create and start a server on Gc default configuration should fit within Google (some cost. Learn More



Install Google Tag Manager						
Your	r tagging server has already been set up.					
0	Automatically provision tagging server					
	Container Configuration					
	Google Cloud Platform Project ID					
	Created by					
	A COMPANY OF A COM					
	Default Url					

If you already have access to Google Cloud Platform and have your own server you can select the 'Manually provision tagging server' option.

In our case, I already have access to Google Cloud Platform so I will go with

Copyright Optimize Smart 2023



manually configuring the tagging server.

Install Google Tag Manager	×
Set up your tagging server To get started follow one of the guides below to set up your tagging server. Automatically provision tagging server Use a guided flow to provision a server on Google Cloud Platform. Learn More	
 Manually provision tagging server Follow the instructions in the User Guide to manually create a server. Your Container Config is: aWQ9R1RNLU1DR1BGTFImZW52PTEmYXV0aD11b0xpVVdDM29qWnRidE1f0G9HVIF3 	6

Close

Note down the container configuration to configure the Google cloud server in the next steps.

Note: In case you have selected 'Automatically provision tagging server', the



container configuration will be loaded by default while setting up the Google server.

Configuring Google server for GTM container

Step 4: Navigate to <u>https://console.cloud.google.com/</u> and click on 'Select a project'.



Step 5: An overlay will appear. You can select the project from the available list or you can also create a new project by clicking on 'New project'. In our case, I will select from the list of available projects since I have already created one.

Click on 'Open' at the bottom of the overlay.



Select a project NEW PROJEC			
Q Se	earch projects and folders		
RECE	NT ALL		
	Name	ID	
√ ₿•	My First Project 🔞	ethereal-art-293017	
**	My First Project 🔞		
**	My Project 🔞		



Step 6: A dashboard for the project will open. Note down the project ID.



Step 7: Now click on 'Activate Cloud Shell' from the menu bar in the upper-right

corner.





Step 8: A command prompt will appear at the bottom of your window, like below.



Step 9: Now we need to set the cloud platform project in the cloud shell.

Copy the following command and paste it in the command prompt. Replace the <PROJECT ID> with the GCP project ID that you noted earlier in step 6.

gcloud config set project <PROJECT_ID>





Step 10: Press 'Enter', an authorization overlay will occur to make the GCP call. Click on 'Authorize'.

Authorize Cloud Shell
gcloud is requesting your credentials to make a GCP API call.
Click to authorize this and future calls that require your credentials.
Authorize Reject

Step 11: You will now see the project ID set to the new ID for which we are going

to set up the server.

2	cl T€	2	Open Ed	itor			- -	\$:
ereal-a Updated	art-2 d pro	930 per clo	17 ty [core udshell:	/proje ~ (et)	ect) here]. eal-a	rt-29	3017)\$	



Step 12: Copy and paste the following command in the command prompt and

press 'Enter'.

bash -c "\$(curl -fsSL_https://googletagmanager.com/static/serverjs/setup.sh)"



This script will configure the host for our server-side container. It will ask multiple questions for which we will need to provide input.

Step 13: Press "Y" and press enter. It will ask for "Container Config (Required)".

Copy the container configuration we noted earlier in step 3 and paste in the

command prompt. Press 'Enter'.



Please input the following information to set up your tagging server. For more information about the configuration, input '?'. To use the recommended setting or your current setting, leave blank. Container Config (Required): aWQ9R1RNLU1YOUxDU0cm2W52PTEmYXV0aD0221J6UVNVWT14Tm5KRkY3V02hR213 Policy Script URL (Optional):



Step 14: Now It will ask for the policy script URL which is optional and we can skip

it. Press 'Enter' to skip it.

Please input the following information to set up your tagging server. For more
information about the configuration, input '?'. To use the recommended setting
or your current setting, leave blank.
Container Config (Required): aWQ9R1RNLU1YOUxDU0cm2W52PTEmYXV0aD0221J6UVNVWT14Tm5KRkY3V0ZhR213
Policy Script URL (Optional):

Step 15: The next input is to provide 'Deployment type'. The options available are

'testing' and 'production'. We are deploying this solution on a live website so we

will choose 'production'.

Type 'production' in the command prompt and press 'Enter'.



Step 16: The next step is to provide the autoscaling option. Autoscaling lets your apps gracefully handle increases in traffic, and it reduces costs when the need for resources is lower. It is recommended that this is 'on'.



Type 'on' and press 'Enter'.

Please input the following information to information about the configuration, inpu or your current setting, leave blank. Container Config (Required): aWQ9R1RNLU1Y Policy Script URL (Optional): Deployment Type (testing/production): pro Autoscaling (Recommended: on): on

Step 17: In the next step we have to provide the minimum number of servers to

host the container (minimum 3 to maximum 6). Type '3' and press 'Enter'.



Step 18: You will be prompted to provide the maximum number of servers. You can add up to 6 maximum servers but in our case 3 are sufficient. Type '3' and press 'Enter'.



Please input the following information to set up w
information about the configuration input 121 Ma
information about the configuration, input ? . To
or your current setting, leave blank.
Container Config (Required): aWQ9R1RNLU1YOUxDU0cmZ
Policy Script URL (Optional):
Deployment Type (testing/production): production
Autoscaling (Recommended: on):
Minimum Number of Servers (Recommended: 3): 3
Maximum Number of Servers (Recommended: 6): 3

Step 19: Now you will be asked to provide CPU target utilization. The target

utilization level is the level at which you want to maintain your virtual machine

(VM) instances.

For example, if you scale based on CPU utilization, you can set your target

utilization level at 75% and the autoscaler will maintain the CPU utilization of the

specified group of instances at or close to 75%.

Recommended to put at 0.6 (60%). Type '0.6' and press 'Enter'.

Please input the following information to set up your
information about the configuration, input '?'. To us
or your current setting, leave blank.
Container Config (Required): aWQ9R1RNLU1YOUxDU0cmZW52
Policy Script URL (Optional):
Deployment Type (testing/production): production
Autoscaling (Recommended: on):
Minimum Number of Servers (Recommended: 3): 3
Maximum Number of Servers (Recommended: 6): 3
CPU Target Utilization (Recommended: 0.6): 0.6



Step 20: You will be prompted with the inputs you have provided so far and asked

if you wish to continue. Type 'Y' and press 'Enter'.



Step 21: Once you press 'Enter', your server will be configured and you will be

provided with confirmation like below.

descriptor:	[/tmp/tmp.U1SX1n8EXX/production.yaml]
source:	[/tmp/tmp.UlSX1n8EXX]
target project:	[ethereal-art-293017]
target ser v ice:	[default]
target v ersion:	[production]
target url:	[https://ethereal-art-293017.uc.r.appspot.com]
target version: target url:	<pre>[production] [https://ethereal-art-293017.uc.r.appspot.com]</pre>

Note down the target URL from the above image since we need to add this in our

Google Tag Manager server-side container.

OptimizeSmart.com
To view your application in the web browser run: \$ gcloud app browse -s debug-server Configurations to update:
descriptor: [/tmp/tmp.THrUYrgG1B/dispatch.yaml] type: [routing rules] target project: []
Updating config [dispatch]done.
Custom routings have been updated.
Your server deployment is complete.

Congratulations! You have successfully configured your server now.

You can go to the dashboard and see the live requests coming in.

OptimizeSmart.com



Now, let's set up the Google Tag Manager container with the target URL we noted earlier.

Step 22: Navigate to the admin section of your server-side Google Tag Manager container. Paste the target URL you have noted down in the input box named 'Tagging server URL' and click on 'Save'.



Container Settings	Cont	tainer	Settings
--------------------	------	--------	----------

Container	r name
My Se	rver Container
Target pla	atform
0	Server For server-side instrumentation and measurement BETA
Tagging s	server URL ③ //gtm.optimizesmart.com
Tagging	g server
~	Manually Configured
	Container Configuration aWQ9R1RNLU1YOUxDU0cmZW52PTEmYXV0aD02ZIJ6UVNVWTl4Tm5KRkY3V0ZhR213

Your server-side container is now ready to use.



How to send data to server-side

Google Tag Manager

You can send data to a server-side container in the following ways:

1. Using GTM: You can use regular GTM on the client-side to send data.

- 2. Using Gtag.js: You can also use Gtag.js to send data to a server-side container
- 3. Custom code: You can also write custom code.

In our case, I am using the regular version of a client-side GTM container.



Follow the below steps to send data to a server-side GTM container:

Step-1: Log in to your client-side GTM container and go to the 'Variables'

tab.

+ 🔷 Tag Manager	All accounts > Client Side GTM Container -
Workspace Versions Ad	dmin
CURRENT WORKSPACE	
Default Workspace >	Tags
	□ Name ↑
Overview	Ga Page View
Tags	
Triggers	
Variables - C	Click Here
Folders	



Step 2: Select the 'Google Analytics Setting' variable. This is the variable that sends data directly to the Google Analytics server. We are configuring it to send data to our server-side container.

User-Defined Variables	
□ Name ↑	Туре
Google Analytics Settings	Google Analytics Settings



Step 3: A new overlay will appear. Click on the pencil icon to edit the variable

settings.

Added in this workspace	Abandon changes
Variable Configuration	
Variable Type	
Google Analytics Settings	
Tracking ID (2)	
Cookie Domain 💿	
auto	


Step 4: Click on 'More settings' and then click on 'Advanced configuration'.



Step 5: In the 'Transport URL' input box, you need to provide the tagging server URL so that instead of directly sending the data to Google Analytics, it will send data to our server-side container.



You can find the tagging server URL in the admin section of the server-side GTM container.

Contai	ner Settings	
Container r	name	
My Serv	er Container	
Target plat	form	
0	Server For server-side instrumentation and measurem	ent BETA
Tagging se	rver URL ()	
https://o	console.cloud.google.com/stora	

Copy this URL

Step 6: Paste the tagging server URL in the 'Transport URL' input box and click on

'Save'.



oogle Analytics Settings 📋			Sav		
Transport URL ⊘					
https://ethreal-art-293017.uc.r.ap	101				

Congratulations!!! You have successfully configured your client-side container to send data to the server-side container.

You can check this by enabling the preview mode of both the containers

(client-side GTM container and server-side GTM container).



As you can see from the below image, the Google Analytics pageview has fired on

the client-side container.





The same is received in our server-side container preview window as a

'page_view' request.

🔷 Tag Manager	Request Tags Variables Event Data Con:	sole
Summary	HTTP Request /j/collect?v=1&_v=j87&a=801711973&t=pagevi > page_view	iew8
1 page_view	Client ③	
	Universal Analytics Google Analytics: Universal Analytics - Claimed	
Server-Side Container	Outgoing HTTP Requests ⑦ None	
	Incoming HTTP Request /j/collect?v=1&_v=j87&a=801711973& POST - 200	

Now our client-side GTM container is all set to send all hits (pageview, events,

transactions) to the server-side container.

From the above image, you can also see that the client is Universal Analytics,



which has generated an incoming HTTP request. This means that that is collected from the website and is sent to our server-side container.

Outgoing HTTP requests are 'None' since we have not created any tag in the server-side container and hence no data is actually sent to Google Analytics.

Let's proceed further and understand the preview and debug method for a server-side container.

How to preview and debug the

server-side container

You can preview the server-side container just like the typical client-side container by clicking on the 'Preview' button. It will open a new tab where you can debug your tags, variables, events, etc.

To understand it in more detail let's create an analytics tag in the server-side container.

Step 1: Navigate to your server-side container and click on 'Tags' and click on



'New'.



Step 2: Give your tag a descriptive name and click on 'Tag configuration'.



\times	Universal Analytics 🗖
	Tag Configuration
	Click here to create a new Tag
	Choose a tag type to begin setup Learn More

Step 3: An overlay will appear on the right-hand side with a list of tag templates.

Since server-side tagging is still in the beta version, there are currently only three types of tag templates. 'Google Analytics: GA4', 'Google Analytics: Universal Analytics', and 'HTTP request'.

In our case, we will select 'Google Analytics: Universal Analytics'





Step 4: In the 'Tag configuration' window you have the option to select the

'Enable overriding settings in this tag' checkbox.

We will keep it unchecked since, by default, the server-side container inherits the

analytics ID from the client-side container.

You also get the option of advanced settings which is similar to the typical GTM container settings.



Tag Configuration

Тад Туре				
.ıl	Google Analytics: Universal Analytics Google Marketing Platform			
0-1	Tag permissions			
Enat	ble overriding settings in this tag			
✓ Advanced Settings				
>	Additional Tag Metadata 💿			



Step 5: Click on 'Triggering' to create a trigger for our tag.





Step 6: Click on the '+' icon to create a new trigger. Give a descriptive name to your trigger.

\times	Google Universal Analytics 🗖			
	Trigger Configuration			
	Trigger Type			
	O Custom			
	This trigger fires on All Events			

Note that like a typical GTM container you don't get the predefined trigger 'All Pages' here. In fact, there is only one trigger type available at the moment which is 'Custom Trigger'.



Step 7: Click on 'Trigger type' and you can specify the trigger condition here by selecting the 'Some events' option. You can also create a new variable to define your trigger condition or choose the built-in variables as well.

Trigger Configuration						
Trigger Type						
O Custom	O Custom					
All Events Some Events						
Fire this trigger when an Event occurs and all o	f these conditions are true					
Request Path 🗸	contains 👻					
Client Name						
Event Name						
Request Path						
Ohaana Duik la Variahla						
Choose Built-in Variable						



Step 8: In our case, we only want to pass data to Google analytics hence we will select the condition as "Client name" equals "Universal Analytics".

Trigger Configuration						
Trigger Type						
O Custom						
This trigger fires on						
All Events Some Events						
Fire this trigger when an Event occurs and all of these conditions are true						
Client Name - equals - Universal Analytics						

Click on 'Save'.

Just to give you a bit more of an idea about clients, you would have noticed that in the server-side container there is one extra menu called 'Clients'.

Here you will find all the third-party tools to which you would like to send the data. Currently, there are only two clients available by default which are 'Universal Analytics' and 'App + Web'.

Hopefully, Google will come up with various clients (Facebook, Google Ads, etc) here in near future.



CURRENT WORKSPACE				
Default Workspace	> Clients	0		
	Nam	e		
Overview	Univ	ersal Analytics		
🔁 Clients	Арр	+ Web		
Tags				
Triggers				
Variables				
Folders				
Templates				

Step 9: Click on the 'Preview' button and a new window will open like the one below with a blank summary.



Step 10: Go to your website and visit any page which has the client-side GTM container code available on it.



Switch back to the preview window and you can see multiple hits received from the client-side container.

As you can see from the below image, a pageview request is generated and multiple scroll events are also generated (I have implemented scroll tracking in the client-side container).





If you click on the 'Request' tab on the preview window you can check the Universal Analytics tag. You will also notice the incoming and outgoing HTTP requests to the Google Analytics server.

<	Tag Manager Rec	Tags Variables Event Data Console (0)
	Summary	HTTP Request /j/collect?v=1&_v=j87&a=673141918&t=pageview&_a='
•	collect?v=1&_v=j87&a=673	page_view
	6 Scroll Depth	Client ③
•	collect?v=1&_v=j87&a=673	Universal Analytics
	5 Scroll Depth	Google Analytics: Universal Analytics - Claimed
•	collect?v=1&_v=j87&a=673	Outgoing HTTP Requests ②
	4 Scroll Depth	https://www.google-analytics.com/r/c
•	collect?v=1&_v=j87&a=673	GET - 302
	3 Scroll Depth	Incoming HTTP Request
•	collect?v=1&_v=j87&a=673	/j/collect?v=1&_v=j87&a=673141918&
	2 Scroll Depth	POST - 302



To see the details of tags fired you can click on the 'Tags' tab of the preview window and select 'Universal Analytics'.

	Tag Manager	Requ	est	Tags	Variables	Event Data	Console (
	Summary		pag	ge_view	/		
•	collect?v=1&_v=j87&a=673		Tag	s Fired			
	6 Scroll Depth		U	niversal	Analytics		
•	collect?v=1&_v=j87&a=673		G	oogle Ana	lytics: Universa	al Analytics - Suco	ceeded
	5 Scroll Depth						
•	collect?v=1&_v=j87&a=673		Tag Non	s Not Fir e	ed		
	4 Scroll Depth						



It will provide you with tag details, outgoing HTTP requests and the trigger

condition of the server-side container.

Properties					
Name	Value				
Туре	Google Analytics: Universal Analytics				
Firing Status	Succeeded				
Enable overriding settings in this tag	false				
Outgoing HTTP Requests ②					
https://www.google-analytics.com/r/c					
GET - 302					
Firing Triggers					
✓ Google Universal Analytics					

Tag Details

The 'Variable' tab in the preview window will provide the list of variables enabled and their corresponding values.

ques	t Tags Va	riables Even	nt Data	Console (0)
ſ	page_view	Variable Type	Return Type	Value
	Office at Manage	Olient Name	atria a	
	Client Name	Client Name	string	'Universal Analytics'
	Event Name	Custom Event	string	'Universal Analytics' 'page_view'

The 'Event data' tab will provide you with all the information which is collected and being passed to the endpoint tool, like Google Analytics in this case.

Reques	t Tags Variables	Event Data Console (0)
	Event Data	
	Name	Value
	client_id	'7wgnjJwwFrvXG8RrCtJiJZUtUBC1dqh+p2w8Df6tRLQ=.1602355084'
	event_name	'page_view'
	ip_override	'223.178.157.240'
	language	'en-us'
	page_encoding	'UTF-8'
	page_location	
	page_referrer	<pre>'https://tagassistant.google.com/'</pre>
	screen_resolution	'1536x864'
	user_agent	'Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537) Chrome/86.0.4240.111 Safari/537.36'
	x-ga-gtm_version	'2wgal2TKQHLRG'
	x-ga-js_client_id	'496070115.1602355084'
	x-ga-measurement_id	
	x-ga-mp1-gjid	'276425025'

Copyright Optimize Smart 2023



You can also check real-time reports in Google Analytics, just to be sure.

All accounts > All Web Site Data -	Q Try searching "Wors	at pages by load s	🔑 :: 🛛 🗄	
A Home	Overview			Create
Customization	overnew	Panoviows		
REPORTS	Right now	Per minute	Per second	
Realtime Overview	1	13	1.8	
Traffic Sources	active users on site	1.0	• •	Т
Content	DESKTOP			
Events Conversions	100%	0.5 -25 min -15 min -6 min -21 min -11 min	0.5 -80 sec -45 sec	-30 se

Congratulations !!! If you have reached this point you have now successfully...

- **1.** Created a server-side container
- 2. Configured server
- 3. Create your first analytics tag in a server-side container
- 4. Debugged and previewed the analytics call

Set up a custom domain

It is strongly recommended to map your custom domain to your server container endpoint. This is because the default server-side tagging deployment is hosted on an App Engine domain.

Copyright Optimize Smart 2023



You need to modify the deployment to <u>use a subdomain</u> of your website instead, in order to use first-party cookies on the user devices.

If you don't map your custom domain you won't be able to use the cookie information. It will consider the App Engine domain as a third-party context.

If you have noticed, the preview window opens a Google App Engine domain.



In order to consider all your server-side container in the first-party context we can



map your own domain to the server by following these steps:

Step 1: Navigate to https://console.cloud.google.com/ and select the project you have created earlier.

Selec	et a project	NEW PROJECT
Q Se	arch projects and folders	
RECEN	T ALL	
	Name	ID
√ ₿•	My First Project 🔞	ethereal-art-293017
**	My First Project 🔞	
**	My Project 😮	

Step 2: Click on the three horizontal lines in the upper left corner and then click on 'App Engine'. An overlay will appear, click on 'Settings'.





Step 3: A settings window will open. Click on 'Custom domains' and then click on 'Add a custom domain'.





Step 4: Add your domain name without HTTPS:// or www and click on 'Verify'. In our case, I will use gtm.optimizesmart.com

Application settings		Custom domains	SSL certificates	Email senders
То ро	int your own don	nain names to your Ap	op Engine app, follow	these steps.
1	Select the do	main you want to u	ise	
	Verify a new d	lomain		-
	gtm.optimizes	smart.com		
	Verify			

Step 5: A new window tab will open in which Google will ask you to verify your domain.



Verify your ownership of optimizesmart.com. Learn more.
Your Google Account will be recorded in Google's systems as Note - your ownership information will be stored and be visibility
Verification Method: Domain name provider
Sign in to your domain name provider.
Select your domain registrar or provider 🌩
I don't know who this is
VERIFY Not now

Step 6: Select 'Other' from the drop-down list and it will generate a TXT record which you will need to add to your DNS records to verify. Copy the TXT record.

Other 🜲
Follow the steps below to create a DNS (Domain Name System) record that proves to Google that you own the domain.
1. Add the TXT record below to the DNS configuration for optimizesmart.com.
google-site-verification=972IDsDAAKGUx9PW5qjYBI3iiepFhTtPN-bVYMEYF1A
2. Click Verify below.
When Google finds this DNS record, we'll make you a verified owner of the domain. (Note: DNS changes may take some time. If we don't find the record immediately, we'll check for it periodically.)
To stay verified, don't remove the DNS record, even after verification succeeds.
Note: adding this record won't affect your mail flow or any other feature in any way.



Step 7: Log in to your DNS record manager. In our case, I use Cloudflare to manage all my domains and their DNS records. Once you have logged in, select the domain name for which we will add the TXT record.

We've upd	lated our Da	ta Processing	Addendu	m. Click here to <u>le</u>	<u>earn more</u> . Click	here to <u>revie</u>
Home	Members	Audit Log	Billing	Configurations	Notifications	Registrar
					_	
Q					+ A	dd a Site
optimize	esmart.com					
 Active 	2					

Step 8: Click on 'DNS' to enter the record settings and you will get a window like below:



CLOUDFLARE	optimizesmart.com 👻					
	Overview Analyt		5 Firewall Access	Speed Caching	g Workers Page Rules	Q Network
	A few more ✓ Some of records	steps are required f your DNS only rec pointing to proxied	to complete your ords are exposing records to avoid e	setup. IPs that are proxie exposing your orig	ed through Cloudflare. gin IP.	. Make sur
	DNS mana	agement for op	timizesmart.c	om		
	Туре	Name	(Content	т	TL
	A				A	uto
	A A				A	uto
	А				A	uto



Step 9: Click on '+Add Record' and select the type as 'TXT' from the drop-down menu.

D	NS man	ag	ement for optimizesmart .	com	
	+ Add rec	ord	Q Search DNS Records		
	[name] p	oin	ts to [IPv4 address] and has its tra	affic proxied through Cloudflare.	
Г	Туре	_	Name	IPv4 address	T
L	A	•	Use @ for root		
	PTR	^			
	SMIMEA				
	SPF		Name	Content	TI
	SRV		optimizesmart.com		A
A	SSHFP	ł.	staging		A
	TLSA		www		А
	TXT		15008562		A
	URI	*	em		A
	CNAME		a a t		



Step 10: Paste the TXT record that we have noted down earlier in step 6 and click

on 'Save'.

DNS mana	gement for o	ptimizesmart.com			
+ Add recor	Q Search DN	NS Records			I Advanced
Туре	Name	Content	TTL	Proxy status	
тхт	gtm	google-site-verification=KD0PM9	Auto	DNS only	Edit 🗸
Туре	Name		TTL	_	
тхт	gtm		Auto 👻	J	
Content					
google-site	e-verification=KD0P	M9GwWXcEoNLw0nAXTnjs68Zskgnd_PFgBDB2I-U			
		,			lo
Delete		1 1			Cancel

Step 11: Now go back to the Google webmaster window and click on 'Verify'.





Upon successful verification you will get the below notification:



Step 12: Now go to Google cloud console. You will see the message as 'Successfully verified ownership of <your domain name>'. Now click on 'Continue'.

1	Select the domain you want to use
	gtm.optimizesmart.com
[Successfully verified ownership of gtm.optimizesmart.com.
[Continue
2	Point your domain to crafty-almanac-292616
3	Update your DNS records to enable security
Can	icel



Step 13: Select your newly added domain and map it with the Google cloud project by clicking on 'Save Mapping'.

	,	, , , ,				
0	Select the do gtm.optimizesr	main you want to u mart.com	ISE			
2	Point your domain to					
	Google will add a free, auto-renewing SSL certificate to your application for security.					
2	The following domain and subdomains will be mapped:					
	gtm.optimizes	smart.com		×		

Step 14: You will get status marked as a green tick mark. Click on 'Continue'.

Google will add a free, auto-renewing SSL certificate to your application for security.

The following domain and subdomains will be mapped:

Status	Domain
9	gtm.optimizesmart.com
Continue	e



Step 15: It will now provide you with a list of records that you need to add to your DNS to enable security. Navigate to your DNS console and add the provided list of records one by one accordingly.

3	Update your DNS records to enable security Add the following DNS records with your domain registrar for				
	gtm.optim	izesmart.com:			
	Туре	Data	Alias		
	Α	216.239.32.21			
	А	216.239.34.21			
	Α	216.239.36.21			
	А	216.239.38.21			
	AAAA	2001:4860:4802	:32::15		
	AAAA	2001:4860:4802	:34::15		
	AAAA	2001:4860:4802	:36::15		
	AAAA	2001:4860:4802	:38::15		
	DNS chan certificate	ges can take up to will take several n	24 hours to take effect. Your SSL ninutes to activate.		



Note that there are four "A" type records and four "AAAA" type records, you need to add these records to your DNS using the domain names like below.

- Record type: "A" or "AAAA"
- Name: gtm (prefix to our main domain)
- Ipv4 address: record values which are provided in earlier step for ex: 216.239.38.21
- TTL: Set to auto



• Proxy status: set to DNS only

Click on 'Save'.

DNS management for optimize	smart.com		
+ Add record Q Search DNS Records			i ₽ Advanced
gtm.optimizesmart.com points to 216	.239.38.21		
Type Name	IPv4 address	TTL	Proxy status
A 👻 gtm	216.239.38.21	Auto 👻	🛳 DNS only
Record Type Domain prefix	Record Value	Set Auto	Set DNS Only
			Cancel Save

Repeat this step for the remaining records.

Step 16: Once you have added all the provided records from the list you will see the below window:

timizesmart.com 💌				+ Add site
+ Add record	Q Search DNS Records			
Туре	Name	Content	TTL	Proxy status
AAAA	gtm	2001:4860:4802:38::15	Auto	DNS only
AAAA	gtm	2001:4860:4802:36::15	Auto	DNS only
AAAA	gtm	2001:4860:4802:34::15	Auto	DNS only
AAAA	gtm	2001:4860:4802:32::15	Auto	DNS only
Α	gtm	216.239.38.21	Auto	DNS only
Α	gtm	216.239.36.21	Auto	DNS only
Α	gtm	216.239.34.21	Auto	DNS only
Α	gtm	216.239.32.21	Auto	DNS only
тхт	gtm	google-site-verification=KD0PM9	Auto	DNS only



Step 17: Navigate to Google cloud console and click on 'Done'.

3 Update your DNS records to enable security Add the following DNS records with your domain registrar for gtm.optimizesmart.com: Alias Data Туре A 216.239.32.21 A 216.239.34.21 А 216.239.36.21 А 216.239.38.21 AAAA 2001:4860:4802:32::15 AAAA 2001:4860:4802:34::15 AAAA 2001:4860:4802:36::15 AAAA 2001:4860:4802:38::15

DNS changes can take up to 24 hours to take effect. Your SSL certificate will take several minutes to activate.



You will see the below screen with all records mapped to your custom domain:

OptimizeSmart.co	om			
Application settings Custom domains SSL certificates Em Add a custom domain Enable managed security Disable man C All domains mapped to this application are shown below. Only o	ail senders haged security where of a domain	n may remove one	of its mappings.	
Custom domain name SSL security	Certificate ID	Record type	Data	Alias
Google-managed, auto-renewing	-	A A A	216.239.32.21 216.239.34.21 216.239.36.21	(none)

It may take an hour or two for mapping to update in Google cloud. Once updated you will see the preview mode window in your own domain mapped.

But hold on, there is one more setting that we need to change before you can validate your custom domain mappings.

Step 18: Navigate to your server-side container admin settings and change the tagging server URL to your newly mapped domain.

For example, earlier our tagging server URL was

"https://ethreal-art-293017.uc.r.appspot.com" (App Engine domain). Change it with your new domain URL like 'https://abc.yourdomainname.com'.

In our case, I will use 'https://gtm.optimizesmart.com'.


Click on 'Save'.

Container	ame
My Serv	er Container
Target plat	form
0	Server For server-side instrumentation and measurement
Tagging se	rver URL 🕥
https://	gtm.optimizesmart.com
Tagging	server
\checkmark	Manually Configured
	Container Configuration
	-WOODTDUILLEVOLU-DUD-TO TWEODTE-WOUD-DOOT KURABAUTUT- EVOLUTION



Step 19: Enable the server-side container preview mode and visit your website. You will now see your custom domain URL along with the page_view tag firing.



Great, you have configured your custom domain to the server-side GTM container.

You are doing Google Analytics all wrong. Here is why...



I have dealt with hundreds of Google Analytics accounts in my career.

I have seen a lot of issues from incorrect tracking code, selecting the wrong KPIs to analyzing data without using custom reports or advanced segments.

But do you know the biggest issue of all in Google analytics?....

It is the "misinterpretation of analytics data".

Many marketers make the mistake of crediting conversions to the wrong marketing channel.

And they seem to be making this mistake over and over again.

They give the credit for conversions to the last touchpoint (campaign, ad, search term...).

They can't help themselves because they believe that the Google Analytics reports are 'what you see is what you get'.

But they are actually 'what you interpret is what you get'.

This has resulted in marketers making wrong business decisions and losing money.

All the data you see in Google Analytics reports today lies to you unless you know exactly how to interpret it correctly.

For example, let's talk about direct traffic.



All untagged or incorrectly tagged marketing campaigns from display ads to emails could be reported as direct traffic by Google.

Whenever a referrer is not passed, the traffic is reported as direct traffic by Google.

Mobile applications don't send a referrer. Word/PDF documents don't send a referrer.

'302 redirects' sometimes cause the referrer to be dropped. Sometimes browsers don't pass the referrer.

During an HTTP to HTTPS redirect (or vice versa) the referrer is not passed because of security reasons.

All such traffic is reported as direct traffic by Google.

So on the surface, it may look like that most people are visiting your website directly but this is not usually the case.

But this analysis does not end here, because you are still not looking at the complete picture.

People do not always access your website directly and then make a purchase straight away.



They are generally exposed to multiple marketing channels (display ads, social media, paid search, organic search, referral websites, email etc) before they access your website directly.

Before they make a purchase.

So if you are unaware of the role played by prior marketing channels, you will credit conversions to the wrong marketing channels.

Like in the present case to direct traffic.

To get this type of understanding you need to understand and implement web analytics.

But you learn data analysis and data interpretation from web analytics and not from Google Analytics.

The direction in which your analysis will move will determine the direction in which your marketing campaigns will move.

You get that direction from 'web analytics' and not from 'Google Analytics'.

Web/Digital analytics is not about Google Analytics (GA) or Google Tag Manager (GTM). It is about analyzing and interpreting data, setting up goals, strategies and KPIs.

It's about creating a strategic roadmap for your business.



That's why the knowledge of web/digital analytics is so important.

So, what I have done is put together some completely free training for you.

This training will teach you what digital analytics really is and how I have been able to leverage it to generate floods of new sales and customers.

I will also show you how you can copy what I have done to get similar results.

You can sign up for the free training here:

Reserve My Seat Now

I hope you find it helpful.

All the best,

Himanshu